

SINGAPORE AND INDONESIA DEEPEN COLLABORATION IN RENEWABLE ENERGY AND THE DIGITAL ECONOMY

1 Singapore and Indonesia reaffirmed our strong and longstanding economic relations at the Singapore-Indonesia Leaders' Retreat, which was held in Singapore today. Both countries deepened collaboration in the areas of renewable energy and the digital economy, and welcomed the Letters of Intent submitted by Singapore-based companies from various sectors, including finance, telecommunication and construction, to explore opportunities in the development of Indonesia's new capital city, Nusantara.

RENEWABLE ENERGY

2 Senior Minister and Coordinating Minister for National Security Teo Chee Hean and Indonesia's Coordinating Minister for Maritime Affairs and Investments Luhut Binsar Pandjaitan signed the Memorandum of Understanding (MOU) on Renewable Energy Cooperation between Singapore and Indonesia at the Leaders' Retreat. Under the MOU, both countries will facilitate investments in the development of renewable energy manufacturing industries, such as solar photovoltaics (PV) and battery energy storage systems (BESS) in Indonesia, and cross-border electricity trading projects between Indonesia and Singapore.

DIGITAL ECONOMY

3 Recognising the synergies shared by Singapore's and Indonesia's tech ecosystems, Minister for Trade and Industry Gan Kim Yong and Indonesia's Coordinating Minister for Economic Affairs Airlangga Hartarto also signed the MOU on Singapore-Indonesia Tech:X Programme. The MOU will establish the Tech:X Programme, which enables young tech professionals from Singapore and Indonesia to work in each other's countries, deepen linkages between Singapore and Indonesia's tech ecosystems, and allow our young tech professionals to pursue growing opportunities in the digital economy. "We hope that through the Tech:X Programme, young tech talent from both countries can learn from each other, gain exposure, and grow the capabilities of both countries' tech workforces", said Minister Gan.

4 Minister Gan and Minister Airlangga also witnessed the signing of nine partnership documents between Singapore and Indonesia companies at the sidelines of the Leaders' Retreat on 15 March 2023. The partnerships are in the digital economy, including in healthtech and edtech.

SINGAPORE-INDONESIA RELATIONS

5 The close economic collaboration between Singapore and Indonesia is facilitated by our annual G2G platform, the Singapore-Indonesia Six Bilateral Economic Working Groups (6WG). The 6WG platform covers economic

collaboration in the areas of (i) Batam, Bintan, Karimun and other Special Economic Zones; (ii) Investments; (iii) Manpower; (iv) Agribusiness; (v) Transport; and (vi) Tourism.

6 Singapore and Indonesia share strong trade and investment ties. Indonesia is Singapore's 6th largest trading partner, with bilateral trade amounting to S\$76.4billion in 2022. Singapore has consistently been Indonesia's top source of Foreign Direct Investments (FDI) since 2014, with Singapore's investments in Indonesia amounting to US\$17.5billion in 2022.

MINISTRY OF TRADE AND INDUSTRY

16 MARCH 2023

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Annex A: Factsheet on the MOU on Singapore-Indonesia TECH:X Programme

Annex B: Quotes from companies on the Singapore-Indonesia TECH:X Programme MOU

Annex C: Factsheet on the Business Partnerships Documents in the areas of Digital Health and Digital Economy

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Annex A: Factsheet on the MOU on Singapore-Indonesia Tech:X Programme

1. The Government of the Republic of Singapore and the Government of the Republic of Indonesia have signed a Memorandum of Understanding (MoU) on the Tech:X Programme at the Singapore-Indonesia Leaders' Retreat in Singapore on 16 March 2023.
2. The MoU will establish the Singapore-Indonesia Tech:X Programme, which enables young tech professionals from Singapore and Indonesia to work and gain exposure in each other's countries for up to a year. The Tech:X Programme will deepen linkages between Singapore and Indonesia's tech ecosystems, and allow our young tech professionals to pursue growing opportunities in each other's digital economies. These professionals from Singapore and Indonesia should be below the age of thirty (30) years, and have graduated not more than 5 years prior with at least a Bachelor's degree from the universities in Appendix A.
3. Further details on the Tech:X Programme, including the launch date and application process, will be released in due course. For more information on the Singapore-Indonesia MoU on the Tech:X Programme, please contact Athena Michael (athena_michael@mti.gov.sg), MTI.

APPENDIX A

LIST OF UNIVERSITIES (FOR APPLICANTS FROM THE REPUBLIC OF SINGAPORE)

1. NATIONAL UNIVERSITY OF SINGAPORE (NUS)
2. NANYANG TECHNOLOGICAL UNIVERSITY (NTU)
3. SINGAPORE MANAGEMENT UNIVERSITY (SMU)
4. SINGAPORE INSTITUTE OF TECHNOLOGY (SIT)
5. SINGAPORE UNIVERSITY OF TECHNOLOGY AND DESIGN (SUTD)
6. SINGAPORE UNIVERSITY OF SOCIAL SCIENCES (SUSS)

LIST OF UNIVERSITIES (FOR APPLICANTS FROM THE REPUBLIC OF INDONESIA)

1. UNIVERSITAS INDONESIA
2. UNIVERSITAS GADJAH MADA
3. INSTITUT PERTANIAN BOGOR
4. INSTITUT TEKNOLOGI BANDUNG
5. INSTITUT TEKNOLOGI SEPULUH NOPEMBER
6. UNIVERSITAS AIRLANGGA
7. UNIVERSITAS PADJADJARAN
8. UNIVERSITAS BRAWIJAYA
9. UNIVERSITAS DIPONEGORO
10. UNIVERSITAS BINA NUSANTARA
11. UNIVERSITAS TELKOM

Annex B: Quotes from companies on the Singapore-Indonesia TECH:X Programme MOU

Organisation	Quote & Spokesperson
SGTech	<p>The Tech:X Programme is an excellent opportunity for Singapore and Indonesia companies to work towards a common goal of raising the next generation of tech talents who will drive the future of the digital economy. SGTech is looking forward to the cross-border exchange opportunities that will help our youths cultivate a global mindset and further deepen business relationships between our two nations.</p> <p>Mr Benjamin Mah Co-Chair, Talent Steering Committee SGTech</p>
National University Singapore	<p>Young graduates from the National University of Singapore will be able to jumpstart their careers in the highly competitive information and digital technology industry in Singapore and Indonesia through the new Singapore-Indonesia Tech:X Programme. Our technology talents and professionals can experience working in tech roles such as cybersecurity, augmented and virtual reality, artificial intelligence, and data science in Singapore or Indonesia. Both economies are among the fastest-growing markets in the region, on the back of increasing consumer demand and accelerating digital transformation in the tech space. NUS graduates can look forward to learning from tech leaders and experts, acquiring deep skill sets and positioning themselves for professional growth, while working abroad and immersing in a different culture and industry exposure. We look forward to this exciting partnership which will be very beneficial and timely in grooming the next generation of tech talents in both countries.</p> <p>Associate Professor Reuben Wong, Associate Vice President for Global Relations, National University of Singapore</p>

Annex C: Factsheet on the Business Partnerships Documents in the areas of Digital Health and Digital Economy

S/N	MoU	Factsheet
1	<p>Memorandum of Understanding (MoU) for Powering Instant Information Search for more than 200,400 doctors in Indonesia</p> <p>Signatories:</p> <ul style="list-style-type: none"> PT Five Health Indonesia ("Bot MD") Ikatan Dokter Indonesia (Indonesian Medical Association or "IDI") 	<p>Bot MD, a Y-Combinator backed startup that has developed an A.I. Assistant for Doctors, together with Ikatan Dokter Indonesia (Indonesian Medical Association or "IDI"), the largest professional medical organization in Southeast Asia with over 204,000 registered doctors, have signed a Memorandum of Understanding (MoU) for Powering Instant Information Search for more than 200,400 doctors in Indonesia.</p> <p>Bot MD has partnered with Ikatan Dokter Indonesia (IDI) to embed its A.I. Assistant on the IDI website, enabling more than 204,000 doctor members to instantly search for association information, IDI services and national guidelines.</p> <p>The Bot is available in both Bahasa Indonesia and English and has been trained on frequently asked questions from IDI members. This partnership with Bot MD is part of IDI's digital transformation journey to improve the quality and availability of its services for its members through digital tools and making this accessible 24/7.</p> <p>Members can use the IDI Bot to easily search for information on new memberships, apply for their electronic membership card (E-KTA), report issues with membership activation, renew their competency certificate or even submit their feedback to IDI.</p> <p>As the largest medical association in Southeast Asia with over 204,000 registered doctors, the Indonesian Medical Association represents the largest professional body overseeing doctor accreditation and continuing medical education in Indonesia. This is Bot MD's first partnership with a medical association to power information search for their members.</p>

		<p>The use of Bot MD's A.I. Assistant to enable doctors across Indonesia to instantly search for association information, services and national guidelines will serve as a showcase for powering other medical associations in Southeast Asia.</p> <p>The use of Bot MD's A.I. Assistant for over 204,000 doctor-members of IDI to instantly search for association FAQs, documents for qualification of medical practice, national medical practice and legal guidelines, and to submit complaints about IDI.</p> <p>The MoU was signed by Ms Dorothea Koh, CEO and Co-Founder, Bot MD, and Dr. Seno Purnomo, M.Law, Chief of Data and Information System, Ikatan Dokter Indonesia.</p> <p>*****</p> <p><u>Bot MD</u></p> <p>Bot MD is a Y-Combinator backed startup with the mission of Empowering Doctors around the world.</p> <p>The company's proprietary A.I. chat engine is able to integrate hospital information systems to provide instant answers to doctor and nurse queries and increase enterprise workforce productivity. Since 2018, Bot MD has been used by over 20,000 doctors and nurses globally.</p> <p>Bot MD's NLP chat engine can also power popular messaging platforms such as WhatsApp, Facebook Messenger, Viber and LINE to help doctors easily automate patient engagement, remote monitoring, clinic scheduling, patient reminders and education. Since 2020, the A.I. has helped monitor and manage 10,000 patients across Southeast Asia.</p> <p>Leading hospitals and clinics around the world that are using Bot MD include the National University Health System, National University Cancer Institute of Singapore, Alexandra Hospital,</p>
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2	Memorandum of Understanding (MoU) for A.I. powered WhatsApp Patient Monitoring Platform for Siloam Hospitals	<p>Bot MD, Y-Combinator backed startup that has developed an A.I. Assistant for Doctors, together with PT Siloam International Hospitals Tbk, the largest private hospital chain in Indonesia, have signed a Memorandum of Understanding (MoU) for A.I. powered WhatsApp Patient Monitoring Platform for Siloam Hospitals.</p>

	<p>Signatories:</p> <ul style="list-style-type: none"> • PT Five Health Indonesia ("Bot MD") • PT Siloam International Hospitals Tbk 	<p>Siloam Hospitals Group partners with Bot MD to scale patient reported outcome measures across their entire hospital chain. Through the use of the Bot MD Care platform, Siloam will automate the collection of patient reported outcome measures (PROMs) by powering WhatsApp and automating reminders and information to patients.</p> <p>Patients who receive treatment at Siloam Hospitals for heart failure or ischemic heart disease will receive a WhatsApp reminder during their visit to collect their baseline medical condition. The A.I. platform will automate reminders and collection of health reported outcomes pre and post surgery and score the patient's outcomes automatically. This will allow Siloam to benchmark and measure the patient outcomes across its hospitals in Indonesia.</p> <p>The Bot MD Care platform will be first introduced at Siloam Hospitals Lippo Village in Tangerang and will be progressively rolled out across other hospitals. Siloam Hospitals Group also has plans to expand the platform to cover other clinical areas, while improving patient engagement by automating patient reminders, monitoring and education using WhatsApp.</p> <p>As the largest private hospital group in Indonesia, the partnership will demonstrate the use of A.I. automation in scaling patient reported outcomes across a range of clinical conditions across Indonesia. This will be the first showcase of A.I. in PROM data collection in the country to improve benchmarking of hospital quality and allow Siloam to further enhance their quality of care and patient outcomes.</p> <p>This partnership strives to improve the quality of care for Indonesia patients through standardized measurements and automation of Patient Reported Outcomes data collection.</p> <p>The MoU was signed by Ms. Dorothea Koh, President, CEO & Co-Founder, Bot MD, and Mr. Ryanto Marino Tedjomulja, CIO, Siloam Hospitals.</p>
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	<p>Kalimantan, Sulawesi, Bali, Nusa Tenggara and Ambon. Siloam Hospitals Group also operates 66 Siloam Clinics.</p> <p>Siloam Hospitals' vision is to provide international quality healthcare and reach all levels of society on a national scale based on Godly compassion which is the basis for Siloam Hospitals to respond to the dynamic social transformation in Indonesia. Siloam Hospitals' mission is to be the trusted choice for world-class holistic healthcare, health education and research.</p> <p>Siloam Hospitals is the pioneer of Joint Commission International (JCI) accreditation for hospitals in Indonesia. JCI is an international accreditation agency based in the United States that focuses on improving the quality of health care and patient safety.</p> <p>For more information about Siloam Hospitals, visit www.siloamhospitals.com.</p> <p>*****</p> <p>For further enquiries, please contact:</p> <p>Mr Loh Zhi Wei Head, Marketing & Communications, Bot MD zhiwei@botmd.io +65 92315017 Media kit: https://go.botmd.com/siloam</p> <p>Jimmy Rambing Head of Media Relations, Siloam Hospitals +62 811 180 805</p>
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3	<p>Memorandum of Understanding (MoU) for Shared Care Programme (Medical Oncology & Haematology)</p> <p>Signatories:</p> <ul style="list-style-type: none"> • International Cancer Specialists Pte Ltd • Primaya Hospital (PT Famon Global Medika) 	<p>International Cancer Specialists Pte Ltd, a private cancer and treatment practice established since 2008, together with Primaya Hospital (PT Famon Global Medika), a listed private hospital group in Indonesia, have signed a Memorandum of Understanding (MoU) for Shared Care Programme (Medical Oncology & Haematology).</p> <p>The short-term vision is to create a patient-centred “Shared-Care Program”, where cancer patients are able to enjoy the best of both worlds in terms of high standards of healthcare, lower costs, reduced travel time, less inconvenience, and greater productivity.</p> <p>Besides the near-term initiatives cancer screening and treatment that shall be rolled out in Q2 2023, there shall also be longer-term initiatives that shall be worked on concurrently, including:</p> <ul style="list-style-type: none"> - Training and development of clinical and management talent - Co-development of a cancer centre of excellence in Indonesia, not only for Indonesians but also for Singaporeans and regional medical tourists - Partnerships on oncology homecare - Oncology-oriented health tech <p>The MoU represents a shared vision between two infinite-minded organizations, that is to create a unique cross-border healthcare partnership that will be the first steps toward building a healthy cross border healthcare ecosystem between Singapore and Indonesia.</p> <p>The Shared Care Programme (Medical Oncology & Haematology) aims to facilitate patients from both Singapore and Indonesia to access the best possible healthcare in the most accessible manner.</p> <p>The MoU was signed by Mr Benjamin Tan, Chief Executive Officer & Executive Director of International Cancer Specialists Pte Ltd, and Dr. Aprilianto Eddy Wiria, Ph.D, Authorized Official of Primaya Hospital.</p>
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		<p>895 other medical support personnel. In addition, Primaya Hospital also offers other health services, namely clinical laboratories, homecare and medical evacuation as well as various other health services.</p> <p>Primaya Hospital listed its shares on the Indonesia Stock Exchange in November 2022, as PT Famon Awal Bros Sedaya TBK with the code PRAY.</p> <p>*****</p> <p>For further enquiries, please contact:</p> <p>Mr Benjamin Tan Chief Executive Officer & Executive Director, International Cancer Specialists ben@icscancer.com</p>
4	<p>Memorandum of Understanding (MoU) for Telemonitoring & Homecare Programme (Medical Oncology & Haematology)</p> <p>Signatories:</p> <ul style="list-style-type: none"> • International Cancer Specialists Pte Ltd • Kavacare/Link Sehat (PT Kava Prima 	<p>International Cancer Specialists (ICS), a private cancer and treatment practice established since 2008, together with Kavacare/Link Sehat (PT Kava Prima Hanesa/PT Link Medis Sehat), a leading home care and medical assistance services provider, have officially signed a Memorandum of Understanding (MoU) for the Telemonitoring & Homecare Programme (Medical Oncology & Haematology).</p> <p>The Telemonitoring & Homecare program seeks to facilitate an international patient-centred “Shared-Care Program”, via:</p> <p><u>1. Novel Telemonitoring Program for Cancer Patients</u></p> <p>Patients will remain under regular tele-monitoring by Singapore medical specialists throughout the duration of their treatment and will only need to return to Singapore for any recommended follow-up investigations, treatments, and services that are unavailable in Indonesia.</p>

	<p>Hanesa/PT Link Medis Sehat)</p>	<p>At this point in time, telemonitoring for cancer patients is still relatively novel compared to those for chronic diseases like diabetes and high blood pressure. Thus, as patients on the Shared-Care Program will have the opportunity to be part of a pilot between ICS & a major Singapore HealthTech player, that will endeavour to provide consistent feedback on the health of cancer patients that can be readily shared between healthcare providers in Singapore and Indonesia.</p> <p><u>2. Cancer Homecare Services throughout Indonesia</u></p> <p>To even further enhance the experience and convenience of our patients, they will also be able to enjoy having the following services in the comfort of their homes:</p> <ul style="list-style-type: none"> - House-calls from doctors, nurses and therapists; - Blood taking; - Central venous catheter care; - Delivery, administration, and management of medications; - Medical equipment rental; - Patient and caregiver education; - Certain chemotherapy and hormone therapy regimes. <p>Other concurrent initiatives include the training and development of home care clinicians and assistants, with the assistance of Singapore institutes of education.</p> <p>The above initiatives are expected to commence by Q3 2023, with the aim of expanding to 5 major Indonesian cities by 2025.</p> <p>The MoU represents a shared vision between two infinite-minded organizations, that is to create a unique cross-border healthcare partnership that will be the first steps toward building a healthy cross border healthcare ecosystem between Singapore and Indonesia.</p>
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5	Memorandum of Understanding (MoU) for pioneering DARA powered preventive	<p>Mesh Bio Pte Ltd, a Singapore-based digital health startup, together with PT. Pramita, one of Indonesia's leading diagnostics services provider, have signed a Memorandum of Understanding (MoU) for pioneering DARA powered preventive medical checkup services in Indonesia.</p>

	<p>medical checkup services in Indonesia</p> <p>Signatories:</p> <ul style="list-style-type: none"> • Mesh Bio Pte Ltd • PT. Pramita 	<p>DARA is Singapore's leading digital health platform that enables healthcare providers to deliver personalized preventative care with intelligent healthcare data. DARA improves patient engagement and health outcomes by providing actionable health insights through personalised disease risk and adverse event predictions.</p> <p>Pramita will be the first health care services provider in Indonesia to adopt DARA to power and manage preventive medical check up services across Indonesia.</p> <p>Aging populating, rising chronic diseases and healthcare costs are important socioeconomic areas of focus for both Singapore and Indonesia. Indonesia requires employers and enterprises to support regular medical checkups for workers, initiated national health insurance and now a health care digital transformation plan.</p> <p>Estimated 45m medical checkups in Indonesia annually. As the leading provider of medical checkup services, many lives will be impacted by the pioneering use of DARA® in Pramita.</p> <p>The MoU was signed by Dr Andrew Wu, CEO & co-Founder of Mesh Bio, and Dr Nabil Fachliansyah, Vice President of Pramita.</p> <p>*****</p> <p><u>Mesh Bio</u></p> <p>Mesh Bio is a Singapore founded digital health deep tech start-up solving the growing global healthcare burden of metabolic diseases due to aging population and increasing complexity in care delivery. Mesh Bio's solution is the DARA® Health Intelligence Platform – SEA's leading health care software platform that enables precision patient intervention at scale. DARA® is powered by an analytics engine that combines metabolic disease digital twins, data science and predictive analytics.</p>
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6	<p>Official Contract Award</p> <p>Signatories</p> <ul style="list-style-type: none"> • Trakomatic Pte Ltd • Mandaya Royal Hospital Puri 	<p>Trakomatic Pte Ltd, digitizing the physical space through advanced video analytics, together with Mandaya Royal Hospital Puri, a leading healthcare provider, have signed an Official Contract Award.</p> <p>Mandaya hospital is the leading healthcare provider – A hospital like no other – where world class clinical care meets an outstanding patient and family experience.</p> <p>Mandaya Royal Hospital Puri strives to deliver patient & family centered care by providing not only from clinical perspective, but also from an emotional, mental, spiritual, social, and financial perspective.</p> <p>With the key objective in enhancing & improving patient experience, the selected advanced video analytics technology by Trakomatic provides valuable data analytics on patients' waiting time,</p>

		<p>with real time alerts & notifications to facilitate action plans and to structure for improvements in the current Patient Monitoring Module.</p> <p>A command center with 3 giant monitor screens provide instant information for staff to execute planned actions of the Patient Monitoring Module.</p> <p>The significance of the project initiative further reinforces Mandaya's emphasis in patient experience. This is only phase 1 of the initiative and will be rolled out also to Mandaya Royal Hospital Antasari as a follow up commitment to the valuable clients.</p> <p>This is only phase 1 of the initiative and will be rolled out also to Mandaya Royal Hospital Antasari as a follow up commitment to the valuable clients.</p> <p>Phase 2 will target deeper analytics where demographics profiling data capture will be deployed. Potentially there are considerations for integration with existing CRM for greater leverage to harness the power the technology can offer.</p> <p>The Official Contract Award was signed by Allen Lin, CEO of Trakomatic and Shaun Kwan, COO of Trakomatic, together with Dr. Benedictus Reinaldo Widaja, MBChB, Director PT. Mandaya Sehat Utama and Theodorus Adrianto Widaya, B.A,B.Sc,M.Sc, Director PT. Mandaya Sehat Utama.</p> <p>*****</p> <p><u>Trakomatic Pte Ltd</u> Founded in 2013 in Singapore under the guiding hands of National University of Singapore, the accreditation by Infocomm Media Development Authority (IMDA) with proven high accuracy and several awards have paved Trakomatic successfully into the region.</p>
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		<p>Scan, Nuclear Medicine, Advanced Catheter Lab with Intravascular Ultrasound and many more, Mandaya Royal Hospital Puri is expecting more than thousands patient visits every day.</p> <p>*****</p> <p><i>For further enquiries, please contact:</i> Shaun Kwan COO, Trakomatic +65 96790171 shaunkwan@trakomatic.com</p>
7	<p>Master Partner Agreement</p> <p>Signatories:</p> <ul style="list-style-type: none"> • 6Estates Pte Ltd (“6Estates”) • PT Theta Solusi Indonesia (“Theta”) 	<p>6Estates Pte Ltd (“6Estates”), a regional Document AI solution provider based in Singapore, together with PT Theta Solusi Indonesia (“Theta”), a technology platform that delivers digital solutions and support to rural banks in Indonesia, have signed a Master Partner Agreement.</p> <p>Through this partnership, 6Estates and Theta will deliver state-of-the-art AI-powered document processing and analytics solutions to BPRs across Indonesia, starting with Bank Lestari Bali (BPR).</p> <p>In particular, 6Estates’ Intelligent Document Processing solution will be used by Bank Lestari Bali (BPR) to process and analyze lending documents for existing and potential borrowers more comprehensively, quickly, and accurately than previously possible.</p> <p>The use of 6Estates’ solutions by Bank Lestari Bali (BPR) represents the first application of document AI technology in the Indonesian BPR industry.</p> <p>The use of this solution by a major BPR like Bank Lestari Bali (BPR) will be a powerful example for other BPRs seeking digital solutions to improve their businesses. Theta is well positioned to promote 6Estates’ solutions to other BPRs.</p>

		<p>This collaboration will also empower 6Estates to create even more tailored solutions for the Indonesian financial services industry, and form a strong case study for other financial institutions in the region who are seeking to supercharge their business growth using AI.</p> <p>The Master Partner Agreement appoints Theta as a formal partner of 6Estates, and enables Theta to promote, resell and collaborate on 6Estates' solutions.</p> <p>The objective of this Master Partner Agreement is to deliver the following benefits to BPRs and their stakeholders:</p> <ul style="list-style-type: none"> • Supports BPRs in their digitalization strategies • Enables BPRs to grow their lending portfolios without compromising unit economics or credit quality • Improves BPRs' borrowers' experiences through faster loan processing speed, better loan monitoring and more holistic & accurate assessment of their financial circumstances • Supports local economies by extending and enhancing BPRs' reach across micro, small and medium-sized enterprises <p>Bank Lestari Bali (BPR) will be the first BPR enabled by this partnership to use 6Estates' solutions. Theta and 6Estates will seek to onboard more BPRs over time.</p> <p>The Master Partner Agreement was signed by Dr Luan Huanbo, Founder and CEO of 6Estates Pte Ltd, and Trisno Herman Dinijanto, Director of PT Theta Solusi Indonesia.</p> <p>*****</p> <p><u>6Estates Pte Ltd ("6Estates")</u> 6Estates is a regional Document AI solution provider, spun-off from a joint AI research center by National University of Singapore and Tsinghua University.</p>
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		<p>6Estates specializes in Multilingual Natural Language Processing (NLP) & Machine Reading Comprehension (MRC) technologies to help customers process complex and unstructured documents and to digitalise manual processes.</p> <p>Unlike traditional OCR, 6Estates' Intelligent Document Processing (IDP), platform launched in June 2022, delivers template-free data extraction technology to capture information from structured, semi-structured, and unstructured documents such as photos, PDFs, scanned documents and even ZIP files.</p> <p>In addition, 6Estates has developed a Human-in-the-Loop (HITL) capability to enable hyper-efficient human validation of data extracted by the AI engine.</p> <p>The AI plus HITL approach ensures ~100% accuracy results, enabling customers to use 6Estates' outputs directly in decision-making.</p> <p>With 6Estates' solutions, customers can achieve significant efficiency improvements and drive rapid business growth without significant capex or hiring.</p> <p>6Estates is uniquely prepared to meet the document processing needs of customers in the financial services and shipping / logistics industries, having developed bespoke AI solutions to solve pain points for these industries over many years.</p> <p><u>PT Theta Solusi Indonesia ("Theta")</u> PT Theta Solusi Indonesia ("Theta") (http://thetatech.id) is Indonesia's largest rural banking network. It is a technology platform built to enable BPRs transform themselves into Digital BPRs, form BPR-BPR communities, and make it easier for BPRs to collaborate.</p>
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		<p>Micro, small and medium-sized enterprises (MSME) are the backbone of the Indonesian economy as they are uniquely positioned to cater to the diverse needs of the many regions in Indonesia; however, a \$100Bn MSME financing gap remains. Meanwhile, rural banks (BPR) are designed to serve MSMEs efficiently and cost effectively. Theta's mission is to address this financing gap by empowering the rural banks in Indonesia.</p> <p>Theta is owned by the majority shareholders of PT Bank Perkreditan Rakyat Lestari Bali ("Bank Lestari Bali (BPR)"). The Master Partner Agreement is signed between Theta and 6Estates, with Bank Lestari Bali (BPR) as the first end customer.</p> <p><u>PT Bank Perkreditan Rakyat Lestari Bali ("Bank Lestari Bali (BPR)")</u></p> <p>PT Bank Perkreditan Rakyat Lestari Bali ("Bank Lestari Bali (BPR)") (https://bprlestari.com) is Indonesia's second largest Bank Perkreditan Rakyat ("BPR"). As of June 2022, Bank Lestari Bali (BPR) has assets of ~Rp 7 trillion (approx. SGD\$ 613 million at spot FX).</p> <p>BPRs are a type of Indonesian bank. BPRs are focused on serving the traditional banking needs of local communities, including supporting micro, small and medium-sized enterprises.</p> <p>BPRs have historically had traditional operating infrastructure and processes; however, like many other industries, BPRs have been pushed towards digitalization to adapt to evolving customer needs.</p> <p>Bank Lestari Bali (BPR) in particular has been moving towards greater digitalization since 2017, launching a variety of online services across all its banking products and solutions, including a mobile banking app, an online registration feature, and a digital platform for business owners. Bank Lestari Bali (BPR) continues to be committed to improving its business, expanding its market reach and empowering the broader economy through technology.</p> <p>*****</p>
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8	<p>Kinobi Services Cooperation Agreement</p> <p>Signatories</p> <ul style="list-style-type: none"> • Kinobi Technologies Pte. Ltd. (“Kinobi”) • Institut Teknologi Sepuluh Nopember (“ITS”) 	<p>Kinobi Technologies Pte. Ltd. (“Kinobi”), a career management system, together with Institut Teknologi Sepuluh Nopember Surabaya (“ITS”), a leading science and technology university in Indonesia, have signed the Kinobi Services Cooperation Agreement.</p> <p>ITS Career Center is a sub-directorate within the Directorate of Student Affairs, currently developing the ITS Career Development Program (CDP) designed by experienced experts to help students prepare for the job market in a disruptive era.</p> <p>The agreement represents a mutual commitment to drive positive impact for student and alumni development and employment and marks the extension of toward 2nd year of partnership.</p> <p>The objectives of the program are to prepare students for future careers, involve ITS alumni in the learning process, respond to the challenges of a new education paradigm, enhance students' chances of employment, produce industrial and career matriculation products, and bridge the competency gap between graduates and industry needs.</p> <p>Kinobi's Career Management Platform, which includes Resume Builder, Job Portal, Entrepreneurship Portal, and Scholarship Portal, is used in collaboration with ITS Career Center to identify skill gaps and prepare students for internship and employment near graduation.</p>

		<p>ITS has maintained its achievement in IKU 1¹, set by the Education Ministry, for two consecutive years, and this partnership with Kinobi aims to maintain and develop that achievement while supporting student development and career preparation.</p> <p>*****</p> <p><u>Kinobi Technologies Pte. Ltd. (“Kinobi”)</u> Kinobi’s Career Management Platform digitizes and simplifies the work process of career centers in higher education institutions, reduces administrative workload, and increases student outcomes to support campuses in achieving accreditation and success in key performance indicators (IKU).</p> <p>We provide a comprehensive solution for higher education institutions, including Resume Builder, Job & Internship Portal, and Tracer Study.</p> <p>In Indonesia, we have established our presence since 2021 and have since worked with over 40 institutions to support their Career Centers. Within the Indonesia ecosystem, we support the Ministry of Education in promoting the <i>Merdeka Belajar Kampus Merdeka</i> program, which enables students to take accredited internships and independent studies.</p> <p><u>Institut Teknologi Sepuluh Nopember Surabaya (ITS)</u> Based in Surabaya, Institut Teknologi Sepuluh Nopember Surabaya (ITS) is one of the best science and technology universities in Indonesia. ITS's undergraduate program has proven to be one of the best in the country, with quality and numerous program options tailored to meet prospective students' interests and supply a skilled workforce in their field. ITS currently has around 22,000 students.</p>
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¹ IKU 1 or Key Performance Index 1 is similar to Singapore’s Graduate Employment Survey, tracking employment outcomes of students within 6 months of graduation.

		<p>ITS was the winner of Key Performance Indicator 1 (IKU 1) awarded by The Ministry of Education, Culture, Research, and Technology of Indonesia for two consecutive years, with an increase of 2% from 2021. This means 84% of ITS graduates have been employed within six months after graduation; earning a salary 1.2 times higher than the regional average salary, continued their studies to master's degree, or started their own business.</p> <p>*****</p> <p>For further enquiries, please contact:</p> <p>Cynthia Veronica Business Development, Kinobi cynthia@kinobi.asia</p>
9	<p>Kinobi – ITS Tracer Study Cooperation Agreement</p> <p>Signatories</p> <ul style="list-style-type: none"> • Kinobi Technologies Pte. Ltd. (“Kinobi”) • Institut Teknologi Sepuluh Nopember (“ITS”) 	<p>Kinobi Technologies Pte. Ltd. (“Kinobi”), a career management system, together with Institut Teknologi Sepuluh Nopember Surabaya (“ITS”), a leading science and technology university in Indonesia, have signed the Kinobi – ITS Tracer Study Cooperation Agreement.</p> <p>Kinobi has partnered with ITS Career Center to support the commercialization of ITS's Tracer Study product and integrate it with Kinobi's product suite.</p> <p>Tracer study reports, required by the Ministry of Education for all higher education institutions, trace all alumni employment data within six months and one year upon graduation.</p> <p>The opportunity size for this system is approximately 5,000 universities in Indonesia that potentially need it, as it is mandated by the Ministry.</p> <p>This will be the first commercial project under ITS Career Center for Tracer Study System.</p>

		<p>The Kinobi – ITS Tracer Study Cooperation Agreement was signed by Hafiz Kasman, President Director, and Prof. Dr. Ir. Mochamad Ashari, M. Eng., IPU, A.Eng, Rector of ITS.</p> <p>*****</p> <p><u>Kinobi Technologies Pte. Ltd. (“Kinobi”)</u> Kinobi’s Career Management Platform digitizes and simplifies the work process of career centers in higher education institutions, reduces administrative workload, and increases student outcomes to support campuses in achieving accreditation and success in key performance indicators (IKU).</p> <p>We provide a comprehensive solution for higher education institutions, including Resume Builder, Job & Internship Portal, and Tracer Study.</p> <p>In Indonesia, we have established our presence since 2021 and have since worked with over 40 institutions to support their Career Centers. Within the Indonesia ecosystem, we support the Ministry of Education in promoting the <i>Merdeka Belajar Kampus Merdeka</i> program, which enables students to take accredited internships and independent studies.</p> <p><u>Institut Teknologi Sepuluh Nopember Surabaya (ITS)</u> Based in Surabaya, Institut Teknologi Sepuluh Nopember Surabaya (ITS) is one of the best science and technology universities in Indonesia. ITS's undergraduate program has proven to be one of the best in the country, with quality and numerous program options tailored to meet prospective students' interests and supply a skilled workforce in their field. ITS currently has around 22,000 students.</p>
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S/N	Singaporean signatory	Indonesian signatory	Brief Description of Collaboration
1	PT Five Health Indonesia ("Bot MD")	Ikatan Dokter Indonesia (Indonesian Medical Association or "IDI")	Collaboration to improve the quality of services for Ikatan Dokter Indonesia (IDI) members as part of IDI's digital transformation journey.
2	PT Five Health Indonesia ("Bot MD")	PT Siloam International Hospitals Tbk	Collaboration to automate the measurement and scoring of patient outcomes across a range of clinical procedures.
3	International Cancer Specialists Pte Ltd	PT. Famon Global Medika (Primaya)	Collaboration to enable Indonesian cancer patients in Primaya Hospital to continue receiving quality treatment and care in the comfort of their homes and country. There are also longer-term plans to train and

			upskill the local medical talent pool in oncology and palliative care nursing, and to develop an oncology centre of excellence.
4	International Cancer Specialists Pte Ltd	PT. Kava Prima Hanesa/ PT. Link Medis Sehat (Kavacare)	Collaboration to create a patient-centred “Shared-Care Programme” consisting (i) a telemonitoring program for cancer patients; and (ii) cancer homecare services.
5	Mesh Bio Pte Ltd	PT. Pramita	Collaboration to deliver predictive analytics powered medical check-up and preventive health services to Indonesia.
6	Trakomatic Pte Ltd	Mandaya Royal Hospital Puri	Collaboration to improve Mandaya Hospital’s patient experience through data analytics.
7	6Estates Pte Ltd	PT Theta Solusi Indonesia (“Theta”)	Collaboration to process and analyse bank statements of borrowers and potential borrowers more comprehensively, quickly, and accurately.
8	Kinobi Technologies Pte. Ltd.	Institut Teknologi Sepuluh Nopember (“ITS”)	Collaboration to improve the employability of university graduates through the use of a career management platform that would help identify the skills gap and required training.
9	Kinobi Technologies Pte. Ltd.	Institut Teknologi Sepuluh Nopember (“ITS”)	Collaboration to better track ITS’ graduate employment outcomes.