

Annex D: Quotes from Singapore companies on opportunities in the Pacific Alliance

Company	Sector	Spokesperson	Quote	Media contact
<p>Tai Hua Food Industries</p> <p><i>The company has been exporting naturally brewed soy sauce to Mexico since 2006.</i></p>	Food manufacturer	Mr Thomas Pek, Managing Director	Mexico has a large population of 129 million and is one of the largest economies in Latin America. The size of the Mexico market is similar to that of the whole of Western Europe. Mexico's F & B industry has been growing steadily over the years and we see a great opportunity to export our products to Mexico, and also to other Latin American markets. This is an unusual opportunity for "made in Singapore" products. We entered the Mexico market with a good quality product at a competitive cost and are lucky to develop a growing presence in the market over the years.	<p>Ms Lily Yeo Marketing Manager Tel: +65 62659911 HP: +65 81813617 lilyyeo_mktg@taihua.biz</p>
<p>SunMoon Food Company Limited</p> <p><i>The company sources for seasonal fruits such as avocados and blueberries from Mexico.</i></p>	Agribusiness	Mr Patrick Zhang, CEO	The Pacific Alliance market provides a good mixture of seasonal and evergreen supply of agricultural products. As a listed fruits branding and trading company, SunMoon sources for ready products at lower prices in the PA market and helps our suppliers go global. Avocados are in supply all year-round in Mexico. By working closely with suppliers in the market, we are able to provide YiGuo Group, a fresh-food supply chain platform with a substantial volume of fruits for the China market. We see working with the PA market as a huge potential where we can help to enhance their export capabilities while contributing to trade in the world economy.	<p>Wang Huizhen, Group Financial Controller wang.huizhen@sunmoonfood.com HP: +65 93372158</p> <p>Tay Khuan Hwee, Tay.khuanhwee@sunmoonfood.com</p>

<p>Locate & Grow Pte. Ltd.</p> <p><i>The company has been engaged in fruits and vegetable export trading with Latin America since 2010.</i></p>	<p>Agribusiness</p>	<p>Mr Enrique Barcelli, CEO</p>	<p>All the countries of the Pacific Alliance are past and present agricultural powerhouses and rich in many natural resources. We believe that there is still tremendous untapped potential for further development and growth. Singapore, as a trade, finance and knowledge hub, can facilitate, articulate and accelerate these developments and the access of their products to the growing markets of Asia and this is exactly what Locate & Grow does.</p>	<p>Singapore contact:</p> <p>Enrique Barcelli, CEO e.barcelli@locatengrow.com</p> <p>Peru contact:</p> <p>Javier Bellido, Business Development Manager j.bellido@locatengrow.com</p>
<p>Olam International</p>	<p>Agribusiness</p>	<p>Mr Juan Antonio Rivas</p> <p>jarivas@olamnet.com</p>	<p>The Pacific Alliance countries are integral to Olam International's operations supplying ingredients and agri commodities to customers in Asia and the rest of the world, in particular coffee and superfoods. We have learned much from the farmers and other partners in the communities where we operate, as we work together to reimagine global agriculture and food systems for the better.</p>	<p>Nikki Barber, Group Head of Public Relations</p> <p>Tel: +44 7568 108555 nikki.barber@olamnet.com</p>
<p>Surbana Jurong</p>	<p>Infrastructure</p>	<p>Mr Wong Heang Fine, Group CEO, Surbana Jurong</p>	<p>With Surbana Jurong's global track record in master planning, urban and infrastructure design, we are well-positioned to support South America in its development plans. We look forward to contributing our technical infrastructure know-how, economic development planning and asset management expertise to the region.</p> <p>Surbana Jurong has completed major projects in Ecuador and Brazil, including the development of strategic plans for Manta Zede, Belo Horizonte Multi-Modal Corridor, Brasilia 2060 and the Municipalities of Foz do Rio Itajaí metropolitan area. Most recently, we were appointed the master planners for Mexico's interoceanic corridor and two</p>	<p>Melissa Ho, Manager, Group Communications & Branding</p> <p>Tel: +65 6839 8290 melissa.hosq@surbanajuroing.com</p>

			economic development areas there. SMEC, a member of Surbana Jurong Group has also been in Chile for 10 years providing asset management services to some of the world's largest mining companies, as well as clients in ports, pulp and paper, and food manufacturing industries. We hope to offer our experience to support the region's economic and social growth through infrastructure development.	
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