





## Annex A: Photo and Caption



Caption: Minister for Trade and Industry Chan Chun Sing at the Digital Economy Partnership Agreement Press Conference.



MINISTRY OF TRADE AND INDUSTRY SINGAPORE





## Annex B: Joint Ministerial Statement on the launch of DEPA negotiations

- 1. We, the Ministers responsible for trade of Chile, New Zealand and Singapore, met in Vina del Mar, Chile, on the 17<sup>th</sup> of May and discussed ways to maximize the contributions that digitalization can provide to our economies and how to take advantage of the opportunities offered by trade in the digital era.
- 2. We recognize that the digital transformation of our economies can be an important driver of inclusive economic growth and play a significant role in achieving sustainable development, enhancing productivity of existing industries, and fostering new markets and businesses.
- 3. We also recognize that a free, open, global and secure Internet can facilitate connectivity, promote innovation and competition, and foster economic growth. We are committed to preserving a free, open, global and secure Internet as essential for the digital economy and beneficial for everyone.
- 4. We also affirm efforts by governments and the private sector to address the issue of terrorist and violent extremist online content.
- 5. Digitalization has also transformed the nature of trade. We are all small, outward facing, trade dependant countries, and we share a common objective of advancing trade in the digital era to support our businesses and consumers to take advantage of the numerous opportunities offered by the digital economy.
- 6. In the context of this shared vision, today we are launching negotiations to establish a first-of-its-kind and forward-looking Digital Economy Partnership Agreement ("DEPA"). The DEPA seeks to deepen and strengthen cooperation in digital areas, establish new international approaches for digital trade issues, and explore new frontiers in the digital economy, such as digital identities, e-payments, cross-border data flows and artificial intelligence.
- 7. The DEPA complements the ongoing WTO Joint Statement Initiative negotiations on e-commerce as well as digital economy work streams within APEC and other international fora.

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Minister of Foreign Affairs, Chile, Hon Roberto Ampuero Minister for Trade and Export Growth, New Zealand, Hon David Parker Minister of Trade and Industry, Singapore, Hon Chan Chun Sing



## Annex C: Quotes from companies on potential benefits of DEPA

| Company         | Sector                    | Media Contact                                                                              | Spokesperson                                                       | Quote                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-----------------|---------------------------|--------------------------------------------------------------------------------------------|--------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Grab            | Technology                | Xiuxing Aw<br>xiuxing.aw@grab.com<br>91550433                                              | Annabella Ng,<br>Head of<br>Government Affairs                     | Grab is supportive of efforts that facilitate cross-<br>border digital flows and transactions, while ensuring<br>security, privacy and accountability. We are<br>encouraged by the lead taken by the Singapore and<br>Digital Economy Partnership Agreement (DEPA)<br>partner governments to develop a common rules-<br>based framework that can help businesses fully tap<br>into the potential of the digital economy. We hope<br>that the DEPA can eventually serve as a basis for<br>other governments in the CPTPP and across<br>ASEAN to consider adopting rules that support<br>interoperability and innovation by businesses, and<br>which facilitate the flow of data and information<br>across borders. |
| Lazada<br>Group | E-Commerce/<br>Technology | Jermyn Chow, Senior<br>Communications<br>Manager<br>jermyn.chow@lazada.co<br>m<br>94572589 | Gladys Chun,<br>General Counsel &<br>Head of<br>Government Affairs | The Digital Economy Partnership Agreement will<br>help promote cross border trade. It is heartening to<br>see Singapore making a push for this agreement<br>and we hope to see such agreements being<br>developed with countries in Southeast Asia to<br>advance the growth of e-commerce across borders.                                                                                                                                                                                                                                                                                                                                                                                                         |



| Mastercard | Financial<br>Services     | Barkha Patel, Vice-<br>President,<br>Communications<br>Barkha.Patel@mastercar<br>d.com<br>81883180                | Ari Sarker, Co-<br>President, Asia<br>Pacific    | The ability for data to flow across borders is<br>foundational to the digital economy, and<br>partnerships such as the proposed Digital Economy<br>Partnership Agreement, will contribute to further<br>cooperation in establishing efficient, innovative and<br>trusted digital trade corridors.                                                                                                                                                                                                                                                                                              |
|------------|---------------------------|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Shopee     | E-commerce/<br>Technology | Elissa Young, Marketing/<br>Public Relations/<br>Influencer Management<br>elissa.young@shopee.co<br>m<br>92264022 | Zhou Junjie, Chief<br>Commercial Officer         | Shopee understands the challenges businesses<br>face in the digital economy, especially when it<br>concerns cross-border trade. The Digital Economy<br>Partnership Agreement is another step in the right<br>direction as it facilitates greater transparency and<br>simplifies processes in digital trade, enabling<br>businesses in Singapore to reach customers across<br>the region more easily and freely. This lays the<br>foundation for future-proof frameworks to create<br>commercial certainty, as well as a secure and<br>integrated digital trade ecosystem across the<br>region. |
| Xero       | Internet/<br>Technology   | Semantha Tan,<br>Communications Lead,<br>Asia<br>Semantha.tan@xero.com<br>82004296                                | Kevin Fitzgerald,<br>Regional Director -<br>Asia | We see the Digital Economy Partnership Agreement<br>(DEPA) as a practicable next step following calls<br>from the Singapore government for local businesses<br>to venture beyond its shores to increase<br>competitiveness. With the rise of a digital economy,<br>we are witnessing increasing globalisation as<br>previous geographical boundaries are blurred or                                                                                                                                                                                                                            |



|  |  | broken down. However, the existence of differin<br>local regulations and compliance serve as a natural<br>barrier for SMEs that might encounter challenge<br>when penetrating new markets. The introduction of<br>DEPA would hopefully establish a common set of<br>standards and compliance to facilitate secure an<br>smooth transactions and movement of funds that<br>ultimately drives digital trade. |
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