

SINGAPORE AND NIGERIA SIGN AGREEMENT TO PROMOTE AND PROTECT INVESTMENTS

1. Minister for Trade and Industry (Industry), Mr S Iswaran, and Nigeria's Minister of Industry, Trade and Investment, Dr Okechukwu Enelamah, signed a Bilateral Investment Treaty (BIT) on 4 November 2016 in Singapore. Dr Enelamah is on a two-day official visit to Singapore.
2. The signing of the agreement, which took place earlier today at a roundtable organised by the Singapore Business Federation, is a milestone in the bilateral economic relations between Singapore and Nigeria, and reflects Singapore's fast-growing ties with a key market in the Sub-Saharan African region.
3. Mr S Iswaran said, "Business interest among Singapore companies in Nigeria has been on an upward trend. The BIT will open up more opportunities and boost trade and investment by providing our companies in Nigeria with better protection and greater investor confidence. Singapore remains committed to deepening our business and trade ties with Nigeria."
4. Nigeria has recorded an average GDP growth rate of 6% over the past decade. It is the most populous country in Sub-Saharan Africa with a population of 174 million. Nigeria is consistently ranked as one of Singapore's top 10 trading partners and investment destinations in the region. Total bilateral trade in goods amounted to S\$311 million in 2015.
5. Singapore companies are present in Nigeria in the oil and gas, education, consumer goods and agribusiness sectors. Companies such as Olam International and Tolaram have substantive agribusiness and food manufacturing operations respectively across Nigeria.

Annex A: About the Nigeria-Singapore Bilateral Investment Treaty

Annex B: Factsheet on Nigeria-Singapore Economic Relations

Annex C: Photo of BIT Signing Ceremony

MINISTRY OF TRADE AND INDUSTRY

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For media queries, please contact:

Janice Ong
Senior Assistant Director, Corporate Communications Division
Tel: +65 6332 8613
Email: Janice_ONG@mti.gov.sg

Annex A

About the Nigeria-Singapore Bilateral Investment Treaty

The Nigeria-Singapore Bilateral Investment Treaty (BIT) is a legally-binding agreement between Nigeria and Singapore. It establishes rules on how Nigeria should treat investments from Singapore, and vice versa. With this treaty, Singapore companies operating in Nigeria will enjoy protection on their investments, on top of that already accorded under Nigeria's domestic laws.

Singapore investors and investments will be:

- Treated as favourably as any other foreign or local investments;
- Provided prompt, adequate and effective compensation in the event of nationalisation;
- Allowed cross border transfer of capital and returns; and
- Given the option to resolve investment disputes amicably through consultation. The agreement also provides Singapore investors the option to resolve the dispute through international arbitration.

Singapore has recently signed various bilateral agreements with Africa.

Details of these agreements can be found here:

<https://www.mti.gov.sg/NewsRoom/Pages/Singapore-strengthens-economic-ties-with-African-countries.aspx>

Annex B

Factsheet on Nigeria-Singapore Economic Relations

Trade in Goods

1. Total bilateral trade in goods between Singapore and Nigeria in 2015 was S\$311 million. Singapore’s imports from Nigeria amounted to S\$21 million while Singapore’s exports to Nigeria amounted to S\$290 million.

Investment

2. As of end-2014, Singapore’s stock of Direct Investment Abroad in Nigeria was S\$2.3 billion. Singapore’s stock of Foreign Direct Investment from Nigeria was S\$1 million.

Singapore Companies in Nigeria

3. Singapore companies in Nigeria are present in the oil and gas, agribusiness, infrastructure, chemicals and education sectors. Notable companies include:

Sector	Company Interests
Agribusiness	<u>Olam International</u> is an agri-business company in the food processing industry with operations in 70 countries across the world. It is the world’s largest producer of dehydrated onions and supplier of sesame seeds. In Nigeria, it has the largest hatchery of its kind and a rice farming and processing facility.
Chemicals	<u>Indorama</u> is a global manufacturer of textiles and polyesters. It is building a fertilizer plant in Nigeria, which will be the single largest urea manufacturing complex in the world.
Food, infrastructure, chemicals	<u>Tolaram</u> has been in Nigeria since the 1970s and they have businesses ranging from petrochemicals, food manufacturing, to free trade zone and port development. They manufacture Indomie, an instant noodles brand amongst other food products. They are also developing a port in Lagos, Nigeria. When completed, the port would handle 6 million TEUs and be the largest seaport in Nigeria.
Education	<u>ITE Education Services</u> has done several consultancy projects in Nigeria. In 2011, they provided consultancy services to establish a Model

	Skills Training Centre in Abuja which provides post-secondary technical training. In 2015, they upgraded 3 skills acquisition centres in Nasarawa State through a train-the-trainers programmes.
Education	Modern Montessori International is an early childhood education provider with preschools across the world. Apart from offering preschool services and delivering program training, the company also extends its franchising packages to international business partners in many Asian markets. It has set up a teacher training centre in Nigeria and will open its first preschool in Lagos, Nigeria in early 2017.
Marine & Offshore	Blue Capital Pte. Ltd. , is an offshore oil and gas company. In July, they signed a Memorandum of Agreement with a Nigerian partner to deliver two power barges, which could supply 250MW of electricity to Rivers State, Nigeria.

Annex C



Caption: Minister S Iswaran and Minister of Industry, Trade and Investment of Nigeria Dr Okechukwu Enelamah signing the Nigeria-Singapore Bilateral Investment Treaty