# RETAIL INDUSTRY TRANSFORMATION MAP



The retail industry shapes the character of Singapore and underpins the growth of the tourism industry while contributing to an enhanced quality of life for Singaporeans to live, work and play.

#### **VISION**

For Singapore to have a vibrant retail industry which comprises a mix of highly productive omni-channel retailers and local brand owners with global footprints, supported by a professional and skilled workforce.



# **PILLARS OF TRANSFORMATION**

### **JOBS & SKILLS**



Adopt manpower-lean models and redesign job scopes



Create holistic HR policies to ensure opportunities for training and career growth

### **PRODUCTIVITY**



Enhance retail process through automation such as self-check out systems or cash management systems

#### **INNOVATION**



Adopt user-centric approach to develop unique in-house brands



Collaborate with intermediaries and investment in R&D



Use market research to position products for export



Develop in-house brands with unique selling proposition

# **INTERNATIONALISATION**



Manage inventory real-time to adapt to international customers' preferences



Develop e-commerce channels to enter global markets without physical stores



Integrate online and existing physical stores

**EQUIP YOURSELF FOR THE FUTURE...**